

Join our sales team as **technical expert** in **Application & Sensor engineering** in a **Deep Tech** **Scale-Up**

Who we are?

At PhotonFirst, we don't just work; we transform light into valuable data, pushing the boundaries of photonics sensing systems. With our cutting-edge sensing solutions, we enable customers across various industries to unlock the benefits of photonic sensing.

In our pursuit, we embrace a pioneering attitude that has been encouraged in the company since its establishment. Combined with the evolution of our cutting-edge technology, we embrace a collaborative and supportive atmosphere where each team member plays a vital role in our collective success.

We are looking for an **Application Sales Engineer to be part of our commercial team, convincing potential customers with our state-of-the-art Fiber Based Sensing technology.**

What we offer

- Opportunity to join a front-runner in Fiber Sensing & Photonics in an autonomous role with scope to further develop technical and commercial skills
- An entrepreneurial adventure that will accelerate your development
- Awesome technical environment and colleagues driving a unique sensing technology
- Support from our commercial team to get you out into the market quickly; working on the largest technical sensing challenges our customers have

The Role

- Support our commercial team as technical liaison, generating new opportunities by bridge the gap between the available technology and the customers need for a solution
- Team up with sales, to meet the customer and clearly understand the requirements of the customer
- You bring the idea into realization. You translate the user application needs to comprehensive system & sensor requirements, making sure that the customer is satisfied with the delivered solution and to follow-up in support
- Operating from our location in Alkmaar

Team and culture

PhotonFirst is a young and maturing professional organization. We have developed a strong pragmatic team mentality in which we work and experiment together to achieve common goals. We are looking for a wide diversity of people coming from different backgrounds to join our team.

If you are someone who thrives in a collaborative and innovative environment, and you meet the qualifications above, we are excited to get to know you! Please send us your CV to recruitment@photonfirst.com.

You

- Realize the mechanical integration of the fiber optic sensing solution and train the customer to do the same. You provide pragmatic solutions for complex problems.
- Have 1 or more years of experience as a mechanical or development engineer
- Have affinity with handling miniature assemblies and have an eye for perfection on micrometer level
- Have excellent verbal and written skills in English; have communicative skills to directly face (potential) customers
- Are comfortable with travelling as part of the role
- Like the dynamics of a small, fast moving company
- Are living in The Netherlands?